

Malaysian Pacific Industries Berhad Investors' Briefing

Q4 FY19

DIFFERENTIATION THROUGH INNOVATION



 **Carsem**
A Member of the Hong Leong Group


Differentiation
Thru Innovation






Q4 FY19 SUMMARY


REVENUE

Q4 Sequential **Revenue Higher 4%** (USD), **5%** (RM), amidst tough times in semiconductor industry globally 

PAT & EPS

Q4 **PAT Higher** at **RM 35.7M Vs RM 21.5M** of last quarter. **EPS Higher** too at **15.82c Vs 8.82c** of Q3 

CASH

Net cash increased to **RM 713M vs RM 689M** of Q3 FY19 

DIVIDEND

FY1819 Dividend at **27 sen**

CHALLENGES

Ongoing Trade war, China's slowest economic growth, Brexit & New car demand decline in Europe.
Carsem's pipeline is yet intact & showing steady growth.

SEGMENTS

Automotive segment is strengthening; **Automotive (32%); Industrial (25%); Consumer (33%)**



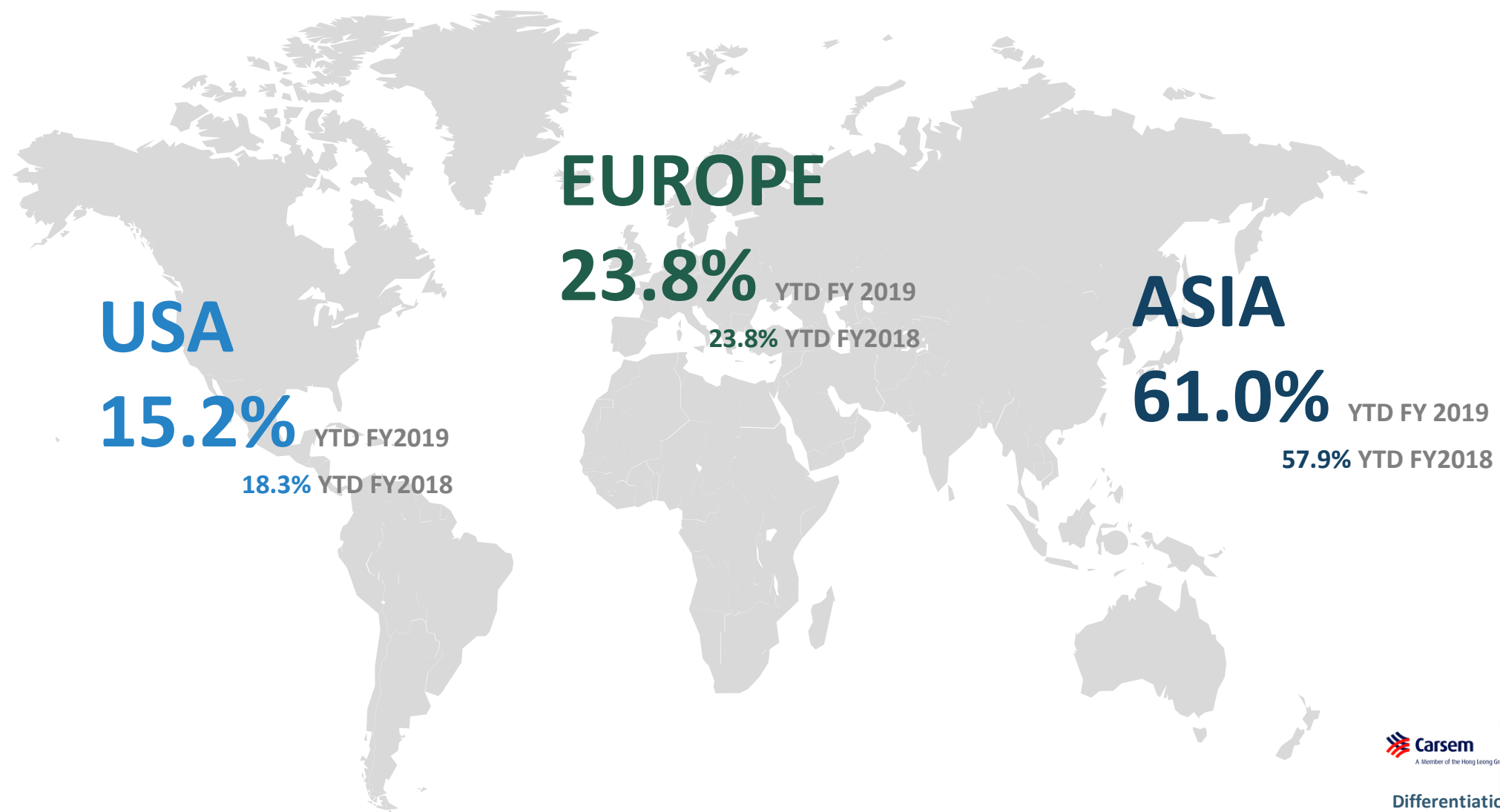
MPI GROUP RESULTS AT A GLANCE

	Q4 FY19	Q3 FY19	Q4 FY18	Q4 vs Q3	Q4 vs Q4	YTD FY19	YTD FY18	YoY
	RM mil	RM mil	RM mil	%	%	RM mil	RM mil	%
Revenue	345.9	330.1	393.1	5%	-12%	1,487.9	1,542.3	-4%
PAT	35.7	21.5	48.1	66%	-26%	160.0	172.4	-7%
PATAMI	30.1	16.8	39.0	79%	-23%	128.3	142.5	-10%
EPS (sen)	15.82	8.82	20.55	79%	-23%	67.53	74.99	-10%
EBITDA %	25%	21%	25%			25%	25%	
Capex	24.4	42.6	24.5	-43%	-1%	194.6	170.7	14%
Dividend	34	0	38			54	58	
Net Cash	713.4	688.6	572.6			713.4	572.6	
EDR	100 : 0	100 : 0	100 : 0			100 : 0	100 : 0	
ROSF	2.5%	1.4%	3.5%			10.8%	12.7%	





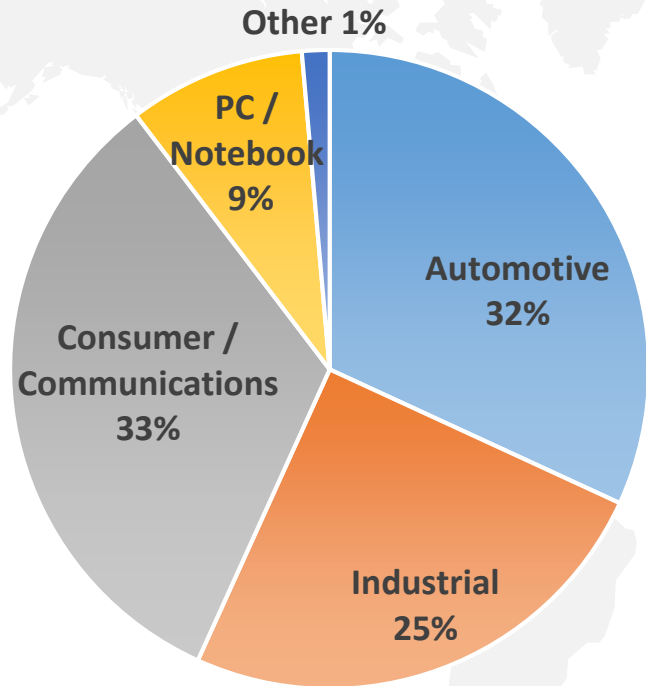
MPI GROUP – REVENUE BY GEOGRAPHICAL LOCATION OF CUSTOMERS



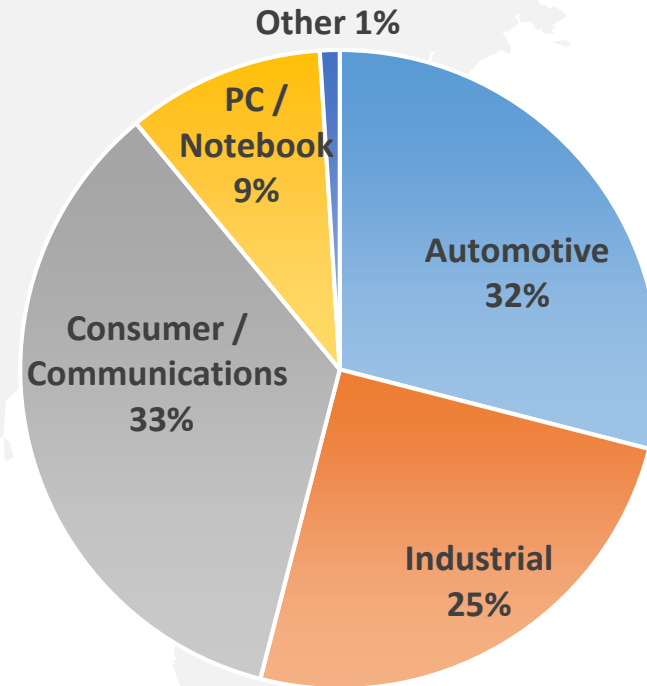


REVENUE BY END USER MARKET

REVENUE BY END USER MARKET Q4 FY19

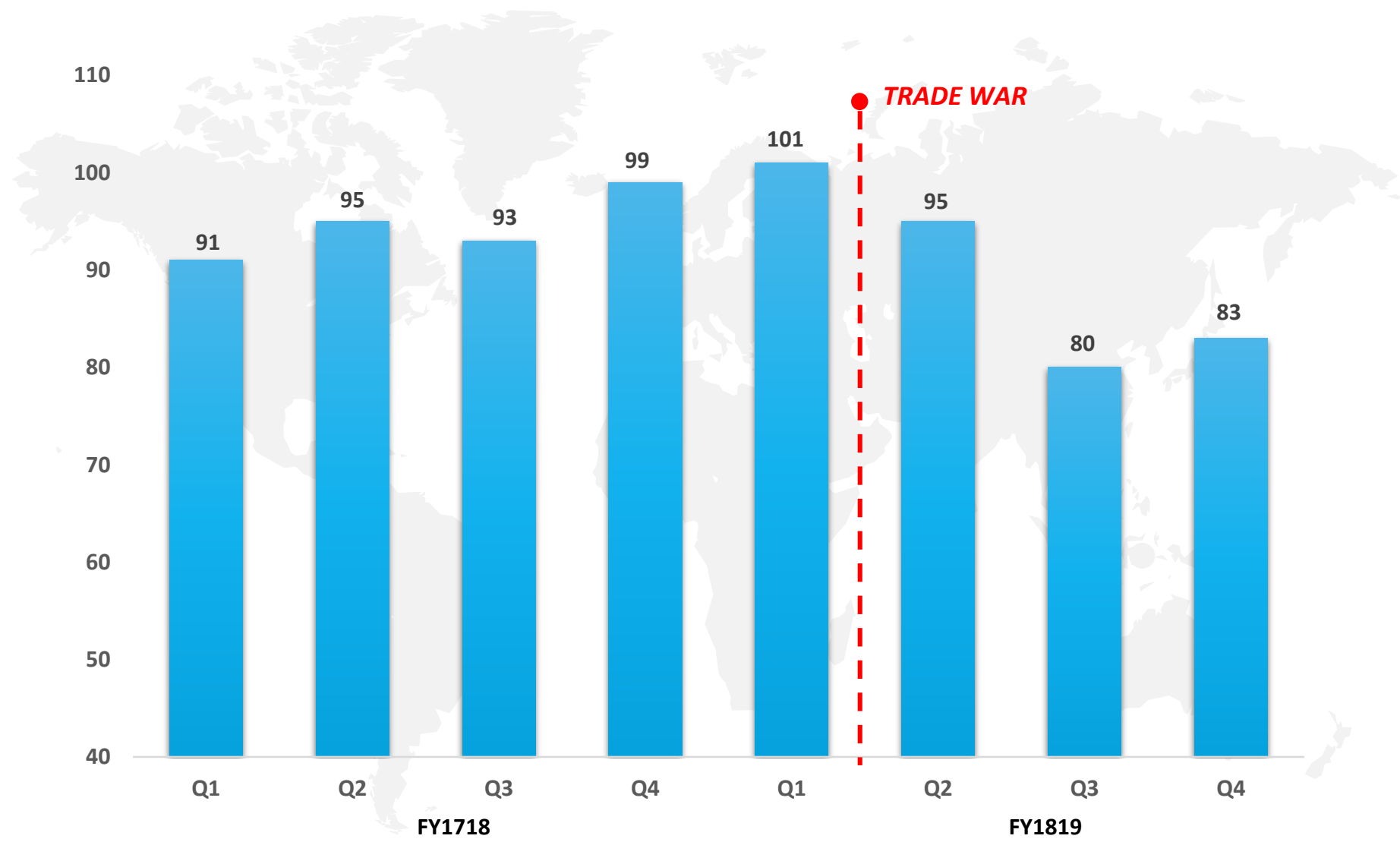


REVENUE BY END USER MARKET Q3 FY19





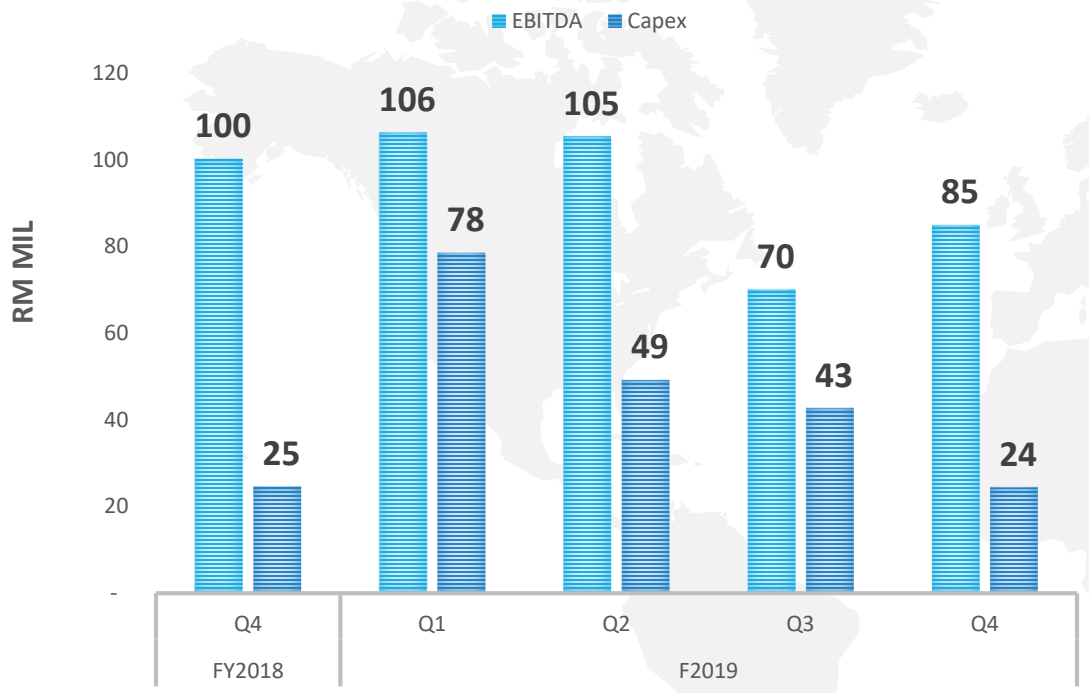
MPI GROUP – REVENUE



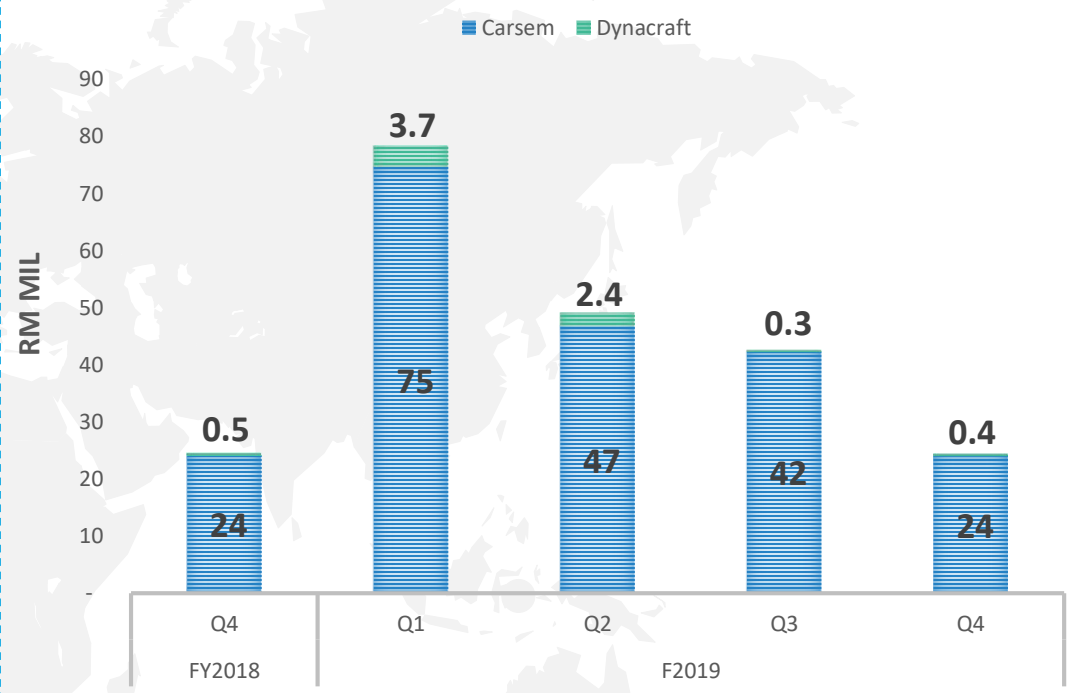


MPI GROUP – CAPEX

MPI EBITDA VS CAPEX



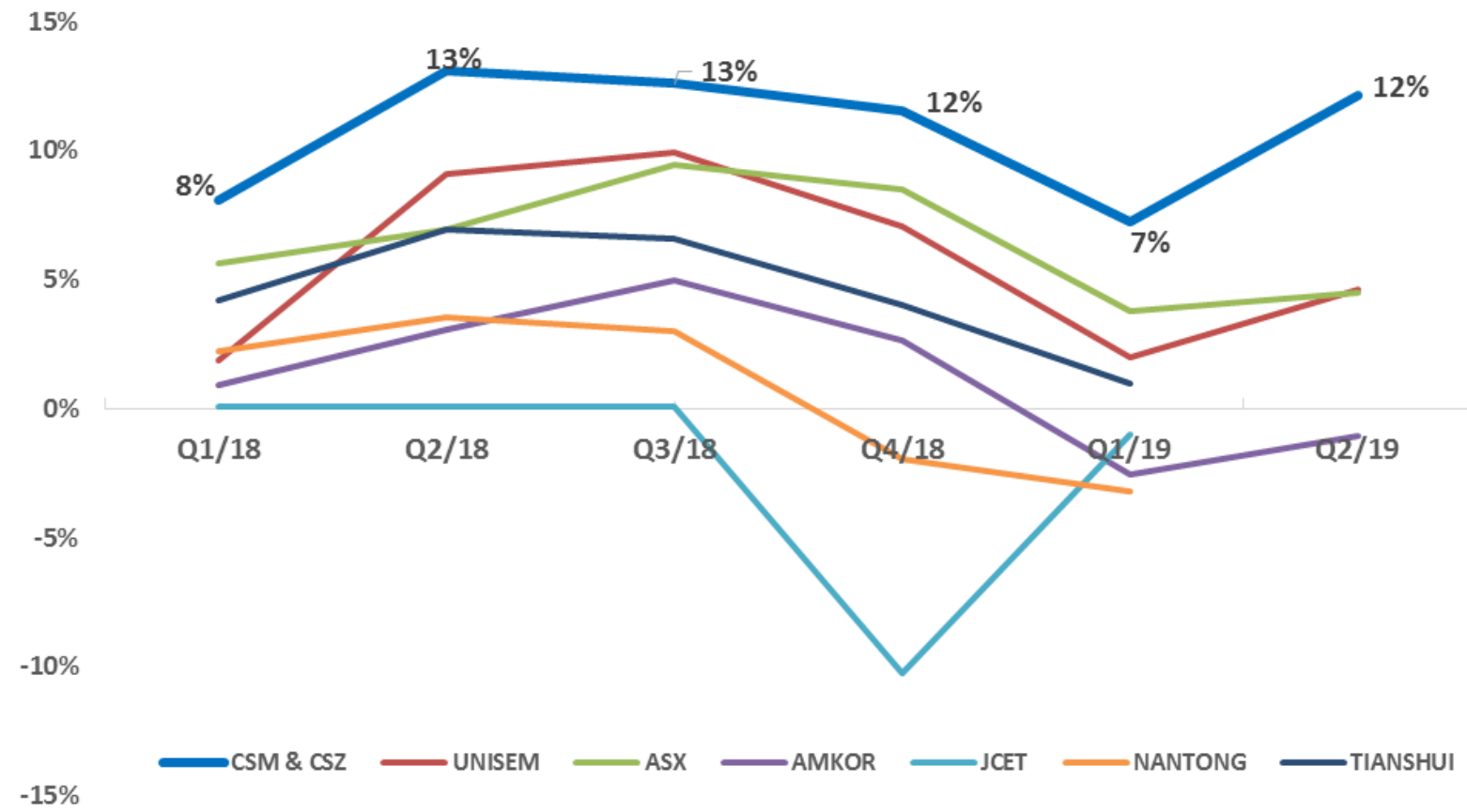
MPI CAPEX





COMPETITIVE ANALYSIS

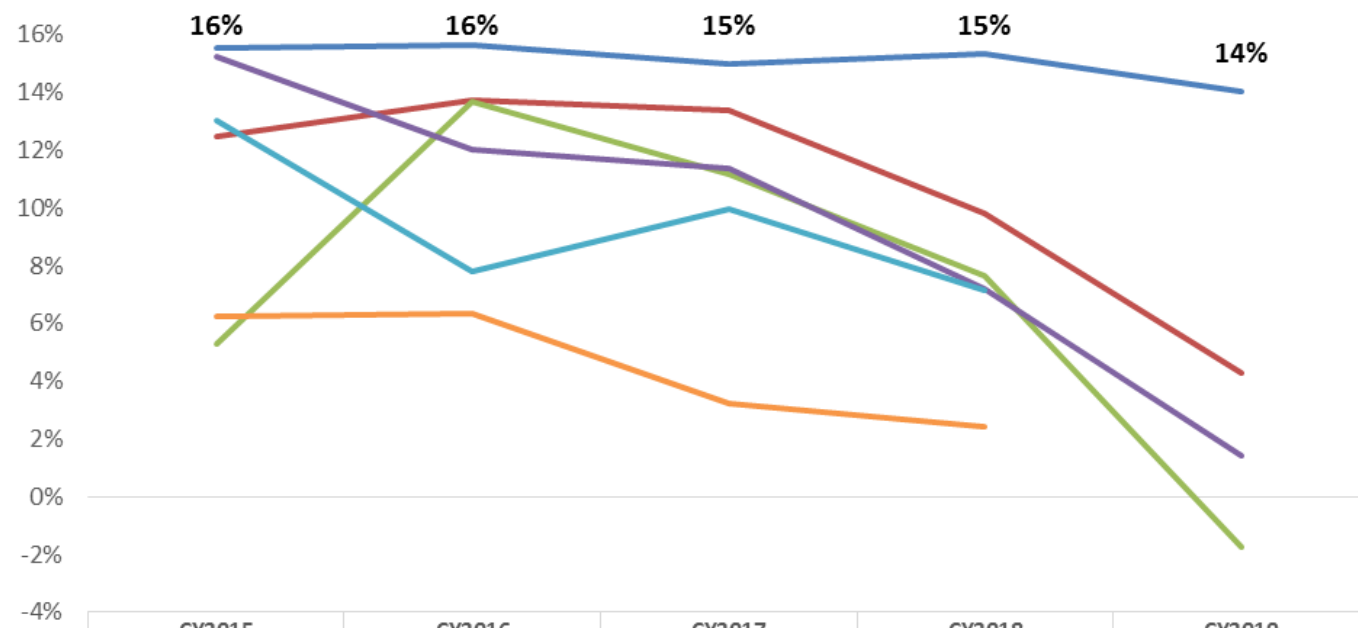
PATAMI % OVER LAST 6 QUARTERS





COMPETITIVE ANALYSIS

ROSF OVER LAST 5 YEARS

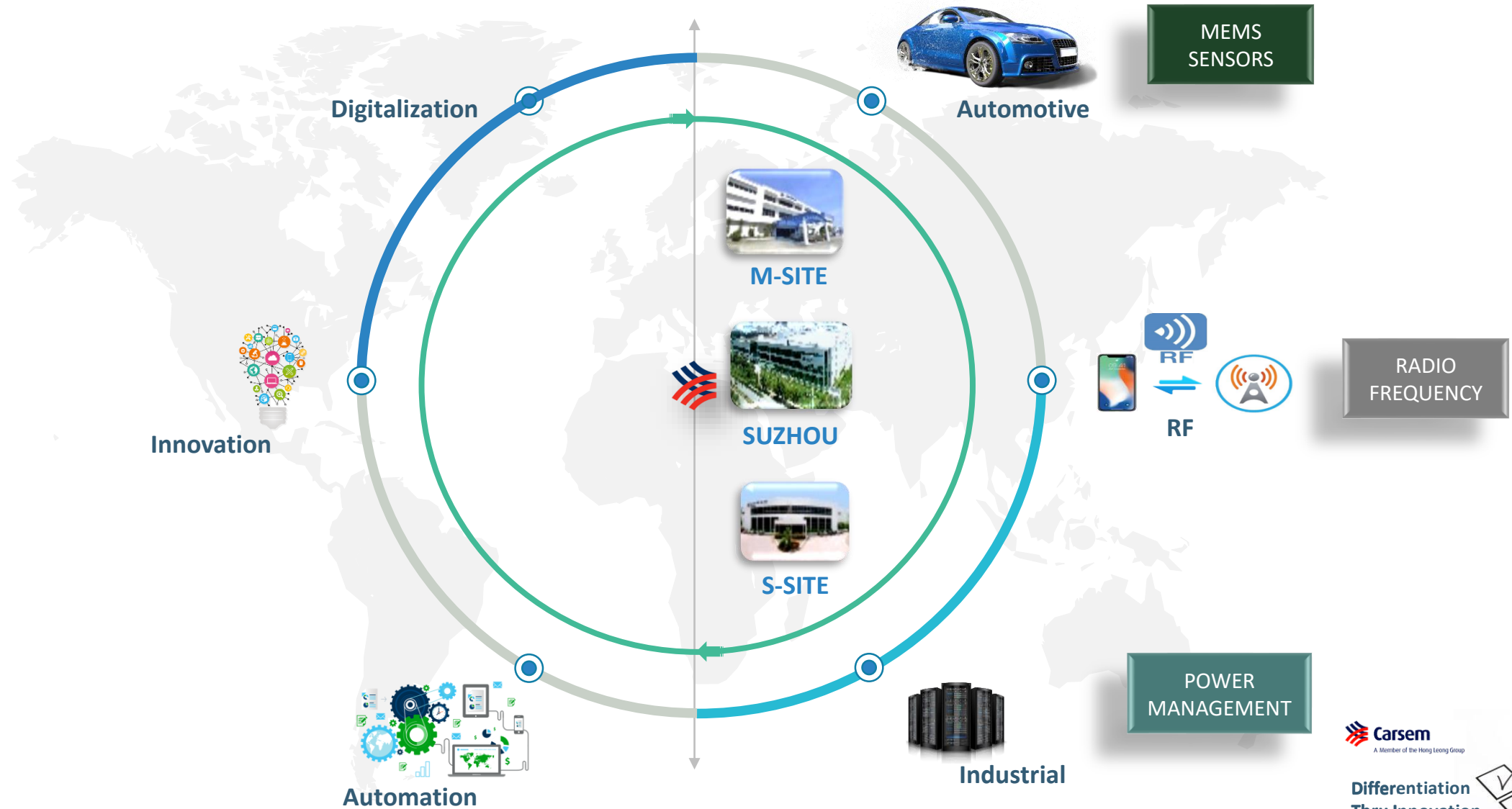


	CY2015	CY2016	CY2017	CY2018	CY2019
CSM + CSZ	16%	16%	15%	15%	14%
ASX + SPIL	12%	14%	13%	10%	4%
AMKOR	5%	14%	11%	8%	-2%
UNISEM	15%	12%	11%	7%	1%
TIANSHUI	13%	8%	10%	7%	7%
NANTONG	6%	6%	3%	2%	2%





CARSEM FOCUS AREAS WITH HUGE INVESTMENTS





CHALLENGES

BUSINESS CHALLENGES FOR FINANCIAL YEAR 2019 - 2020





SUMMARY

- ✓ **MPI bounces back, Topline & Bottom line increase by 5% & 66% respectively against last quarter**
- ✓ **Sales Pipeline is strengthening and we are seeing a steady growth across regions**
- ✓ **Increasing automation to drive higher quality, Industrial 4.0 is implemented and in execution**
- ✓ **Trade war is still ongoing, consumer & automotive segment suffered a double digit decline worldwide**
- ✓ **Strategic focus on Dynacraft for sustainable growth**
- ✓ **Net Cash (RM 713M for investment & M&A), No debts**





THANK YOU!

